

**American Benefits Consulting
Child Life Pricing Survey**

As you know, the recent federal health care legislation requires that health plans that offer coverage for children and that begin or renew after Sept. 23 must cover young adults until their 26th birthday—regardless of where they live and whether they are students, financially independent or married. A number of ABC's clients are considering aligning their child life insurance eligibility rules with the new health care

While we realize that the pricing impact -- if any -- of extending child life coverage eligibility through the 26th birthday will be different for each plan, based on the plan's current rules, we would like to ask you for your general position on the pricing impact of this.

Would you please write back to us with your position on this issue, and also please include any rationale you may have for your conclusions. In particular, we would like to understand how your company views the change in mortality risk, and why.

Company	Answer
1	No specific stance, but calculated 5% increase
2	Little to no impact on rates
3	Calculated 10% but sensitive to actions of competitors
4	Up to now have agreed to no pricing impact
5	Calculated in the ball-park of 20%, but decisions made case-by-case and no company-wide stance
6	Believe there's an actuarial basis for increasing price, but no number calculated yet
7	Approach is to match the dependent life elig to the dependent health elig (Health Care Reform), with no rate change
8	Child rate claim costs could increase by as much as 25%
9	Small impact on mortality, but not sure if it is enough to affect pricing
10	No company-wide stance, but have not increased rates when requests have come in
11	No built-in rate impact at this time, but u/w will review each case
12	No rate impact

